

# Alwin Hui

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## EDUCATION

### STANFORD UNIVERSITY

Palo Alto, California

**Master of Business Administration (MBA)** degree (expected)

Sep 2020 — June 2022

**Master of Science (MS)** degree in Environment and Resources (Clean Technology) (expected)

Feb 2021 — June 2022

**Clubs:** Venture Capital, Social Impact, Entrepreneurship, Tech, Product, Business and Environment

### JOHNS HOPKINS UNIVERSITY

Baltimore, Maryland

**Master of Science (MSE)** degree in Computer Science

Aug 2016 — May 2017

**Bachelor of Science (BS)** degree in Biomedical Engineering

Aug 2013 — May 2016

**Minors:** Computer Science, Entrepreneurship and Management

## WORK EXPERIENCE

### BARUCH FUTURE VENTURES

San Francisco, California

#### MBA Associate

May 2021 – Present

- Reported directly to the Managing Director on all aspects of investment lifecycle, including sourcing new deals, evaluating transaction metrics, and advising portfolio companies on strategic and operational decisions
- Led investment diligence alongside the Managing Director and Partners for fundraising and follow-on processes, including spearheading multiple in-depth financial and valuation analyses, market research reports, and competitive assessments
- Analyzed 200+ startups as core member of 7-member Investment Committee, including sourcing and leading the investment analyses for 10+ startups across agriculture, energy, prop-tech, resource management, synthetic biology, and mobility verticals

### VALOR CAPITAL GROUP

São Paulo, Brazil and New York City, New York

#### MBA Associate

Aug 2021 – September 2021

- Coordinated closely with multiple Partners and Principals, including working with the entire investment leadership to formulate the \$302M AUM fund's first ever climate tech investment theses, directly shaping its investment strategy for this new sector
- Evaluated and updated the firm's healthcare investment theses, focusing primarily on U.S.-based healthcare investments, resulting in shifts in the short-term and long-term investment strategy for one of their fastest growing sectors
- Evaluated 50+ startups as part of weekly Investment Committee Pipeline meetings across multiple geographies (United States and Latin America) and sectors of interest (healthcare, climate, edtech, fintech, agritech, crypto, enterprise, and consumer)

### DELOITTE CONSULTING LLP

Washington, D.C.

#### Technology Consultant (Operations Transformation / Systems Integration)

Jul 2017 — Oct 2020

*Team Lead, Deloitte Global Aviation Practice*

- Achieved \$2.4B+ in cost savings and an average of 7-years reduction across multiple programs by leading development of strategic plan for largest technology acquisition in client's history and accomplishing significant client buy-in and consensus
- Managed \$350MM+ in total future business opportunities across 170+ airline industry clients across 30+ countries worldwide

### TECHNOLOGY VENTURES AT JOHNS HOPKINS

Baltimore, Maryland

#### Investment Analyst (Pre-Seed / Seed Stage)

Apr 2015 — May 2017

- Advised and guided 20+ entrepreneurs within the local startup ecosystems, directly leading to 2 new startups and 5 patents
- Sourced and identified hundreds of early-stage, pre-seed and seed investments, conducting due diligence and market research with a focus on digital health and consumer technology

## ENTREPRENEURSHIP

### PROSCIA, INC.

Philadelphia, Pennsylvania

#### Co-Founder, Director of Global Strategy and Legal

Sep 2013 — Jul 2016

- Founded early stage startup biotechnology company currently developing cloud-based technologies and machine learning with a focus on automation of digital pathology, allowing for remote collaboration amongst medical professionals globally
- Spearheaded global expansion strategy into 252 cities in 38 different countries
- Launched a \$1MM seed round (closed in July 2016), with a total of \$35MM+ raised to date (as of December 2020)

### KUBANDA CRYOTHERAPY

Baltimore, Maryland

#### Co-Founder, Director of Business Strategy and Partnerships

May 2015 — Jun 2016

- Designed a low-resource breast cancer treatment system for rural women in developing countries at <6% of current costs
- Awarded Collegiate Inventors Competition Bronze Prize (2016), Johns Hopkins University Biomedical Engineering Design Day Honorable Mention (People's Choice Award) (2016), and Rice University Business Plan Competition Finalist (2016)

## SKILLS AND INTERESTS

- **Technologies:** Proficient in Python, Java, Matlab, SQL; Familiar with C, C++, R, AWS, Hadoop, MapReduce, React.js, LaTeX
- **Languages:** English (fluent), Mandarin (fluent), Cantonese (fluent), Spanish (basic)
- **Interests:** Trivia (Jeopardy! contestant), piano (internationally awarded with 20+ years of experience), sports reporting (pro bono at Sports Quotient), fantasy football (\$2K+/year winner), and community service (Scripps Ranch Civic Association award)